

Extraordinary Enhancements for your CRM Solutions

QGate is a customer focused CRM solution provider and professional services company providing you with effective solutions and complementary add-ons to increase your return on investments.

QGate's software solutions support business growth through the effective management of business processes in customer service, marketing and sales.

Data Management (Data Matching)



Do you need:

- Data matching
- Data de-duplication
- Data cleansing
- Data consolidation

All together in one data quality management software solution — QGate's Data Quality Management suite - [Paribus](#) - provides all of this; eliminating waste, saving money and improving your company's image.

- How many times do you lose customers because they keep receiving two catalogs and their name is spelled wrong?
- How many times do you provide goods and services to people with bad credit because you have multiple records for them?
- How many times do you report incorrectly because of duplicate records?

Computer Telephony Integration (CTI)



Are you still manually dialing telephone numbers, looking up Contacts and capturing telephone call information by hand?

Simply integrating your software applications, such as CRM and your telephony system with QGate [intelli-CTi™](#) instantly improves:

- Streamlined telephony activity within your business
- Customer relationships, service levels and customer satisfaction
- Telephone call efficiency and throughput
- Personalized telephone interaction
- Business productivity
- Business Reporting

Whether building solutions for call centers, support desks or customer service, intelli-CTi will increase the productivity and efficiency of your operation whilst enhancing customer satisfaction and bottom line profitability.

QGate's reputation as a specialist CRM solution provider is enhanced by its consultancy services. With more than 16 years as CRM, Business Intelligence and data specialists and with a very high customer retention rate, QGate have a proven record of helping companies of all types transform their business.



intelli-CTi™ for Microsoft Dynamics CRM

Telephony integration for power dialing, inbound call recognition and improved productivity

intelli-CTi – Connect your CRM system and telephone system with intelli-CTi to build valuable Business Intelligence. Deliver increased productivity, improved reporting and enhanced activity management through direct dialing from your desktop and call recognition (screen-pop) on inbound calls to directly connect your phone activity to your contact records in your CRM system.

Now Available - Integration with Microsoft Lync and fully compatible with Microsoft Dynamics CRM 2013 and Windows 8.

Paribus *Discovery*™ for Microsoft Dynamics CRM

Intelligent data matching for data consolidation, systems integration and data de-duplication

Paribus *Discovery* - Identifies matching and duplicate information within your database – or between different data sources – when importing, integrating or finding and removing duplicate records. Maximize your sales and marketing effectiveness and reduce sales and marketing costs by using Paribus to eliminate duplicates quickly and easily.

Paribus *Interactive*™ for Microsoft Dynamics CRM

Sophisticated fuzzy matching engine for intelligently searching your CRM entities

Paribus *Interactive* - A simple, yet elegant solution for intelligently searching your various application data stores for the information you need. A configurable search engine providing the ability to quickly and easily search across multiple CRM entities (Accounts, Contacts, Leads and other custom entities) in one single step.



Microsoft Partner

Gold Customer Relationship Management

Content subject to change

Paribus *Discovery*™, Paribus *Interactive*™ and intelli-CTi™ are trademarks of QGate Software Limited
All Rights Reserved

© 2013 Copyright QGate Software Limited

QGate Software
2843 E Grand River Ave #212
East Lansing MI 48823-6722
Tel: +1 (517) 853-1214
Email: info@QGateSoftware.com
www.qgatesoftware.com

